Company history

In the late 1970s, Ben and Diana Porter bought Warren House, a romantic but ruined property set deep in a Somerset woodland. They fell in love with the location, gradually rebuild the house and discovered the surrounding woodland was suitable for growing the raw material for walking sticks. In 1982, a small range of sticks was offered to local shopkeepers, who soon demanded a wider selection. The family business grew steadily to include more products, employ more people and serve increasingly far-flung customers. Today, Classic Canes supplies a range of over 600 products to retailers in more than 45 countries. Ben and Diana’s daughter, Charlotte Gillan, is now the managing partner. Her parents are still actively involved in the day-to-day running of the business, while other family members assist with many diverse duties from representing the company at trade fairs to modelling in this catalogue.

Classic Canes is an unusual and highly specialist family business, based in Somerset, England. Established in 1982, we supply walking sticks, seat sticks and umbrellas to a wide variety of retailers around the world. Many of our rustic walking sticks are grown and manufactured in our own woodlands. Other items are made to our designs at the best factories in this country and abroad.

Known for the style, quality and elegance of our walking sticks, we believe firms that these practical, functional objects should also be attractive accessories. New products are introduced every year, ensuring that Classic Canes remains at the forefront of the walking sticks industry. Our extensive range includes walking sticks of all kinds, from competitively priced everyday sticks to fine collectors’ canes. We provide detailed personal advice and support, to ensure each stockist has a selection of our products that is perfect for their business and clientele.

I do hope you will enjoy reading our catalogue and that you will find Classic Canes’ walking sticks a fascinating and profitable addition to your business for many years to come. We look forward to assisting you.

Charlotte Gillan
Managing Partner
Classic Canes uses the centuries-old ‘coppice-with-standards’ forestry system. This produces the raw material for walking sticks from native British hardwoods such as ash, hazel and blackthorn. Beneath an upper canopy of maturing timber trees, smaller trees are grown to around 15cm (6”) in diameter. They are then cut at a height of approximately 120cm (4’). Each plant produces new shoots, which are just above the nibbling height of the woodlands’ population of wild roe deer. Over three to four years, these shoots grow to the correct height and diameter to form the raw material for walking sticks. The wood is cut each winter when the sap in the trees is down. It is then dried for a minimum of one year before being steamed, straightened and finished in our workshop.
Country Sticks

In the British countryside, walking sticks are carried by people of all ages as they walk their dogs, follow country sports and tend to their animals. A rustic walking stick is an indispensable accessory in the country, helping its owner up hill and down dale, through mud, stinging nettles and brambles. Simple hiking staffs are popular for country walks; thumbsticks (held with the user’s thumb resting in the natural ‘V’ in the wood), shepherd’s crooks and knobsticks are all traditional favourites, frequently given as presents. A well-used country stick becomes a much loved friend and companion.

Blackthorn at Classic Canes

Blackthorn (Prunus spinosa) is one of the most sought-after woods for walking sticks. It is prized for its rich colour and the characterful appearance caused by its spiny thorns. A distinctive hedgerow plant, blackthorn produces clouds of creamy-white flowers in spring and purple sloes in autumn. Blackthorn is the traditional stick of Ireland. There are many mentions of blackthorn in folklore: the little people are said to live in blackthorn bushes and the patron saint of Ireland, St Patrick, once took shelter from the rain under a blackthorn bush. It promptly flowered to protect the saint, which is said to be why the blackthorn flowers before it comes into leaf each spring.
Country Walking Sticks

Rustic sticks all differ from one another in appearance. Advise customers accordingly and discuss any specific requirements with us.

SALES TIP:
Promote walking sticks as presents for men. Most women find it difficult to buy gifts for their menfolk. Practical, stylish and hardwearing, walking sticks are perfect for men’s birthdays, Father’s Day and Christmas, and many men like to form collections of canes.

Hiking Staffs

Please refer to price list for lengths and female types.

SALES TIP:
Promote walking sticks as presents for men.
SALES TIP: Order for all shapes and sizes of customer. Check that your selection of long sticks includes shorter and taller ones, lightweight and stout models. Each walking stick user is unique and will have their own preference.

How to hold a thumbstick

Long Country Sticks

STAGHORN THUMBSTICKS

BEAGLING STICK

THUMBSTICKS

SHEPHERDS’ CROOKS

ANIMAL HEAD STICKS

TWO-SECTION STICKS

PISTOL GRIP

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PISTOL GRIP

SALES TIP: Order for all shapes and sizes of customer. Check that your selection of long sticks includes shorter and taller ones, lightweight and stout models. Each walking stick user is unique and will have their own preference.

How to hold a thumbstick
SALES TIP:
Keep pairs of trekking poles in stock. Many trekking poles are bought in pairs, to be used with one in each hand for serious walking. This greatly reduces jarring on the ankle and knee joints and improves upper body fitness. Set the poles to various heights in the display; poles 4614A and 4614B are often bought for everyday use at walking stick height.

info@classiccanes.co.uk
www.classiccanes.co.uk
Everyday Walking Sticks

These are the ‘go-anywhere’ stalwart models of our range. Traditional crooks continue to be very popular and form the entry point to many retailers’ walking stick displays. The elegant Derby handle is reputed to be the invention of an earlier Lord Derby who wanted a practical stick he could also hook over his arm. It offers excellent support as the user’s weight is carried directly over the shaft of the stick. Many styles and variations are offered, from the rustic to the urbane. The Derby handle is of great importance to almost every seller of walking sticks.

SALES TIP: Stock everyday sticks in ladies’ and gentlemen’s sizes and in a variety of woods and finishes. The broader the range available, the better walking sticks sell.

Catalogue note: Where a walking stick is offered in ladies’ and gentlemen’s sizes, the top code number is the ladies’ model. Please refer to our price list if clarification is required.
### Everyday Walking Sticks

#### Derbys

<table>
<thead>
<tr>
<th>Standard</th>
<th>Melbourne</th>
<th>Mini</th>
<th>Spiral</th>
<th>Derby Canes</th>
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**Prices:**
- £17.99 (75cm)
- £19.50 (75cm)
- £21.50 (75cm)
- £24.99 (75cm)
- £29.50 (75cm)
- £34.99 (75cm)
- £65.00 (106cm)
- £66.00 (108cm)

**Details:**
- **109cm (43")**
- **113cm (44½")**

**Orders:**
- [info@classiccanes.co.uk](mailto:info@classiccanes.co.uk)
- [www.classiccanes.co.uk](http://www.classiccanes.co.uk)
SALES TIP:
Extend your height-adjustable sticks. Height-adjustable sticks are despatched set to their shortest height to minimise freight costs. They should be extended to their full height before being placed in the display. Otherwise they appear extremely short and will be overlooked by customers who do not realise they can be extended.

SALES TIP:
Maximise your retail space utilisation. Displayed vertically in display stands (see pages 52 & 53), a large range of walking sticks can be offered within a small area of shop floor. Be aware how many sticks should be in your display stand and replenish stock regularly to maximise interest and sales.
Fashionable Canes

A pretty walking stick ensures its user feels fashionable and elegant. A walking stick need never be frumpy or dull. Whether a delicate floral or a bold animal print, a patterned cane is an expression of style and individuality as well as a fabulous finishing touch to any outfit.

To maximise sales, stock as many colours and patterns as possible so you can be sure of having a cane to match whatever clothes your customers wish to wear. Much of the charm of a Classic Canes fashionable cane is in the details: elegant and comfortable handle shapes, expertly chosen colours and patterns, and our detailed understanding of what makes a walking stick user feel well-dressed.

SALES TIP:
Ensure salespeople know how to change the height of adjustable walking sticks. They are easily made taller or shorter to suit the user. The screw collar between the two sections should be fully tightened after adjusting the cane. This ensures it is safe and prevents any irritating rattling sounds. Customers should be dissuaded from pulling the two sections completely apart in case they have difficulty reassembling the cane.

Fashionable Canes / 10
SALES TIP:
Stock women’s sticks in both petite and standard handle sizes. Many elderly women have small hands and are unable to grasp a standard-sized handle. The handle should feel large enough to reassure the user without being so large that she cannot manage it comfortably.

WOODEN

WOODEN

VALUE HEIGHT-ADJUSTABLE DERBYS

Floral Canes

‘TEA PARTY’
HEIGHT-ADJUSTABLE ALUMINIUM CANES

‘CHELSEA’
HEIGHT-ADJUSTABLE ALUMINIUM CANES

Animal Print Canes

HEIGHT-ADJUSTABLE DERBYS

PETITE HANDLES

Fashionable Canes

www.classiccanes.co.uk
info@classiccanes.co.uk

Fashionable Canes / 21
Formal & Collectors’ Canes

At Classic Canes, we believe a formal cane to be the most elegant and distinguished accessory available to man or woman. In Victorian times, a fashionable gentleman would never have left his house without a cane, carefully selected to suit the occasion. In recent years, there has been a great resurgence of interest in beautiful canes for formal occasions, such as proms, weddings, horseracing, funerals and evening events. Formal canes are also highly sought after by walking stick collectors, always eager to add interesting and unusual canes to their collections. A reputation for stocking a wide range of canes greatly extends the client base of any walking stick retailer.
Crystal Canes

Set with Swarovski Elements

Formal Canes

Dress Canes

VELVET DERBYS

SALES TIP:
Provide a full-length mirror. A good mirror near the stick display will enable customers to appreciate how stylish they look with the right cane. Remember, walking sticks are fashion accessories too!

Gadget Canes

TIPPLING CANES

CANES WITH SECRETS

Catalogue note:
Formal and collectors’ canes may be used for light balance and support, but are not suitable for heavy orthopaedic use.

24 / Formal & Collectors’ Canes

www.classiccanes.co.uk
## Silver Plated Canes

### CLASSICAL - WOODEN SHAFTS

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### ITALIAN - WOODEN SHAFTS

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### SALES TIP

Display silver canes carefully: silver is a very soft metal and easily scratched or dented. Handle them wearing jewellers’ white cotton gloves to prevent the silver being tarnished. This also adds drama and ceremony to the sale.
SALES TIP:
Know your collectors. Many people are ‘ambulists’, or collectors of walking sticks. Famous ambulists have included George VI, Queen Victoria, President Washington and King Tutankhamun. Create a mailing list of known ambulists among your customers and telephone or email them when new models are available.
Orthopaedic Walking Sticks

The Classic Canes range of orthopaedic canes addresses the specific requirements of many walking stick users. Within this range are wonderful designs that can make a great difference to the comfort and safety of people who suffer from hand problems such as arthritis or rheumatism, joint problems, visual impairment and even those who simply need an extra-tall walking stick. As with all our walking sticks, Classic Canes orthopaedic sticks are designed to offer style as well as practicality. We believe that if a person has to use a stick every day for mobility reasons, it is doubly important that they should feel pleased to be seen using it.

Fischer handle orthopaedic canes: This comfortable handle is named after its inventor, the renowned Austrian arthritis specialist, Dr Fischer. It offers excellent support to sufferers of hand problems such as arthritis and rheumatism. It suits hands of many shapes and sizes.

Orthopaedic Walking Sticks

HEIGHT-ADJUSTABLE ALUMINIUM ORTHOPAEDIC STICKS

SHOCK-ABSORBER CANES:
These contain a spring mechanism, clearly visible to the customer, which reduces jarring each time the stick makes contact with the ground. They are particularly helpful to people with wrist and elbow complaints.

HEIGHT-ADJUSTABLE ALUMINIUM ORTHOPAEDIC STICKS, LEFT AND RIGHT HANDED

WOODEN ORTHOPAEDIC STICKS, LEFT AND RIGHT HANDED

SALES TIP:
Practice holding orthopaedic handles. They look unusual at first, but once held correctly, the benefit of their contoured shape is felt. Handles are produced for left and right hands. Salespeople may need to help customers to hold them in the correct hand in the correct way.
Orthopaedic Walking Sticks

Orthopaedic Walking Sticks

SALES TIP:

Regularly check your stocks of left and right handed sticks. You will sell many more rights than lefts, as although lefts are bought to make a pair they are rarely bought on their own. Ensure your stock contains a good proportion of right hand sticks.

SALES TIP:

Popularly known as Quad Canes, these canes have been guaranteed by the manufacturer for normal use by people up to the weight limits shown. Walking sticks are an aid to mobility and should not be used in place of crutches or walking frames. Users with restricted mobility should seek medical advice to confirm which type of walking stick is most appropriate to their specific needs.

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FOLDING HEIGHT-ADJUSTABLE ALUMINIUM ORTHOPAEDIC STICKS

SALES TIP:

Behind your local physiotherapists, podiatrists and relevant hospital departments. Let them know you stock a good range of walking sticks and leave your business cards with them to hand out to prospective customers.

ZERO RATED VAT (UK customers): know the facts.

There are strict laws governing which designs of walking sticks can be sold to qualifying disabled people at the zero rate of VAT. The stick must have been designed specifically to meet the needs of a disabled person and there must be evidence to demonstrate this. Ordinary walking sticks and folding canes such as crooks and derbys therefore should not be sold at the zero rate of VAT. Please contact us for a list of eligible products. Your local VAT office will be able to answer specific queries.

STICKS FOR TALL PEOPLE

SALES TIP:

Regularly check your stocks of left and right handed sticks. You will sell many more rights than lefts, as although lefts are bought to make a pair they are rarely bought on their own. Ensure your stock contains a good proportion of right hand sticks.

STICKS FOR HEAVY PEOPLE

SALES TIP:

Regularly check your stocks of left and right handed sticks. You will sell many more rights than lefts, as although lefts are bought to make a pair they are rarely bought on their own. Ensure your stock contains a good proportion of right hand sticks.

STICKS FOR BLIND AND PARTIALLY SIGHTED PEOPLE

STICKS FOR BLIND AND PARTIALLY SIGHTED PEOPLE

STICKS FOR HEAVY PEOPLE

Orthopaedic Walking Sticks
Folding Walking Sticks

Our folding canes are immensely popular because they combine practical function with elegant design. Many people find them useful because they can be folded away when not in use, for example, when in a car or aeroplane, or in a restaurant. All Classic Canes folding canes are height-adjustable. This is a very useful feature, especially if the cane is being bought as a present for an absent recipient. Our extensive selection enables retailers to cover a wide range of price points, from ‘value’ models for the price-conscious or short-term user, through to extremely chic folding canes for formal and evening use.

SALES TIP:
Black and brown folding canes sell to men and women all year round. In town, the black is often more popular; in the country, brown is generally preferred. A stock of both colours forms the basis of any folding cane display.

Standard Folding Sticks
All Classic Canes folding canes are adjustable in height. Please refer to price list for details.

FOLDING STICKS

WITH WALLETS

PETITE

VALUE

EXTRA TALL

TREKKING POLES

WALLETS

info@classiccanes.co.uk www.classiccanes.co.uk
SALES TIP:
Keep up with changing fashions. Canes in neutral colours sell well all year round, but when ordering women’s walking sticks, bear in mind the time of year and the current fashionable colours and patterns. Many a walking stick is bought to accessorise a newly acquired outfit.

ANIMAL PRINT

FASHION

PETITE

SALES TIP:

ANIMAL PRINT

FASHION

PETITE

SALES TIP:

ANIMAL PRINT

FASHION

PETITE
Folding Sticks

ACRYLIC HANDLES

SALES TIP:
Direct a spotlight or two onto your walking stick display. Good lighting brings the colours, patterns and wood grains of the walking sticks to life, attracting lots of interest.

SALES TIP:
Make good use of your wall space and hang up your folding canes folded inside their clear, plastic display pouches. If they are opened out and placed in the main walking stick display, customers will not realise that they fold and the main selling point will be lost. Many walking stick users are unable to bend and stretch easily, so display folding canes on the wall between waist and eye height for optimum sales.

FORMAL

Seat Sticks

The term ‘seat stick’ covers many practical seats ranging from traditional leather shooting sticks to fashionable seats made from contemporary materials. Everyone likes to take the weight off their legs and back at times, whether watching sporting events, at a picnic or simply for regular rests whilst going about day-to-day life. The more able-bodied often favour single-leg seats, whilst three and four legged seats are ideal for those who want to sit for longer periods of time or seek greater stability.
**SALES TIP:**
Display seat sticks so that customers can easily try them. They should not be placed in a walking stick display stand because they are bulky and may damage the walking sticks. Instead, hang them on the wall or display the ones with spiked ferrules in a special display block (see page 53).

**RECOMMENDED READING**
*Why We Buy: The Science of Shopping* by Paco Underhill – an excellent and entertaining book about merchandising, display and retailing in general, written by an expert.
Models of seat sticks that have spiked ferrules are fitted with ground plates. This prevents them sinking when used on soft ground. These fold neatly into position beside the seat stick when not in use.

SALES TIP: For an interesting display, set your seat sticks to different heights and display some seats open and some closed. A purpose-made block ensures an effective display (see page 53). For safety reasons, ensure customers test spiked ferrule seat sticks on an appropriate surface.
Classic Canes offers a carefully edited selection of classic folding, ladies’, gentlemen’s, weight-bearing and golf umbrellas. These are styles that are perennially popular and complement our walking sticks and seat sticks. In an age when cheap and give-away promotional umbrellas are readily available, we find there is still an excellent market for quality umbrellas among people for whom they are a smart accessory as well as a means of keeping dry.

**SALES TIP:**
Offer height-adjustable walking umbrellas. Some customers require the support of a walking stick but prefer to conceal this fact. Walking umbrellas can be leant upon exactly like a walking stick, but the fully functional umbrella allows for a discreet appearance.
Walking Stick Accessories

A good selection of walking stick accessories distinguishes the serious retailer of walking sticks. Rubber ferrules and wristloops are the basic requirements; provision of cane holders, ice cane attachments and specialist ferrules all further enhance a retailer’s reputation.

Umbrellas

Golf Umbrellas

Umbrella Seat Sticks

Walking Stick Accessories

Ferrules

Please see price list for sizes.

Rubber Ferrules (bulk packed)

Metal Ferrules

Rubber Ferrules (individually packed)

Combi-Spike Ferrules

Specialist Ferrules

The Combi-spike ferrule system allows long sticks to be used on soft or hard ground.
Walking Stick Accessories

INDIVIDUALLY PACKAGED ITEMS
Many Classic Canes walking stick accessories are available in individual, barcoded packaging, suitable for display on slatwall hooks. Please refer to our price list for full details.

MAIL ORDER PACKING CARTONS
These are despatched in flat-pack form. Please refer to price list for dimensions once assembled.

SALES TIP:
Maximise your add-on sales of high margin accessories. Offer wrist loops at the point of sale. Many people drop their walking stick on a regular basis, and may be unable to bend down to retrieve it. A wrist loop saves inconvenience and embarrassment to the user and damage to the stick. Offering a spare rubber ferrule whenever a stick is bought is another good way to improve add-on sales.

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One of the most important aspects of retailing walking sticks is displaying them to their best advantage. Walking sticks are very tactile objects, so customers need to be able to easily see, touch and try them. A good walking stick display encourages this. Beyond regular cleaning and tidying, the display of walking sticks is not complicated. Classic Canes subsidises the cost of all Classic Canes display stands to encourage retailers to present our products as well as possible. Subsidised stands are supplied on the understanding that they will be used for the display of Classic Canes products only. Please refer to our price list for the dimensions of each display stand.

PRIMARY DISPLAY EQUIPMENT

An eye-catching, four-tier display to be placed against a wall. Alternatively, two stands may be placed back-to-back to create a larger, free-standing display. Holds 32 sticks.

A robust display suitable for a wide variety of retail environments. Sticks are supported within six compartments, allowing for the sub-division of different types of sticks in the display. Holds approximately 40 sticks.

An all-purpose stand which allows 36 walking sticks, 12 folding canes and 50 accessories to be displayed in a small area ideal for shops without slatwall.

SECONDARY DISPLAY EQUIPMENT

An attractive, hardwood display stand with black metal inserts. Displays 36 sticks over two tiers and is suitable for many retail environments.

An elegant, two-tier display suitable for more formal displays of walking sticks. Best situated where customers can walk right around it. Holds 24 sticks.

FOLDING CANES

We recommend that folding canes are displayed hung between waist and head height on slatwall or similar.

STORAGE

Walking sticks should be stored in a dry place and not exposed to extremes of temperature or strong sunlight. Damp conditions should be avoided as this can affect the varnish on wooden sticks and makes wooden crooks spring open.

An compact table-top method to display up to 21 folding canes on three Euroslot hooks.

DISPLAY EQUIPMENT

Display Equipment
Advice & Assistance

Classic Canes offers comprehensive support and encouragement to all stockists. Assistance available includes:

Advice

Our many decades of walking stick experience are at your disposal. We are always delighted to advise on the most suitable selection of our products for each retailer, based on their type of business, location, season and many other factors. As a family business, our foremost concern is to ensure you have the most appropriate and saleable selection possible, so you can have full confidence in our recommendations. Advice on display and promotion is also freely available.

BARCODES

All Classic Canes products have an internationally recognised UPC-A barcode. Our price list, including barcodes, is available in Microsoft Excel spreadsheet format. Please contact us if you would like it emailed to you.

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All Classic Canes products have an internationally recognised UPC-A barcode. Our price list, including barcodes, is available in Microsoft Excel spreadsheet format. Please contact us if you would like it emailed to you.

MAIL ORDER PACKAGING

Packaging cartons suitable for walking sticks are available in flat-pack form. While we do not despatch items directly to your customers (drop shipping), we do offer an individual packaging service for large orders of one item. Mail order companies may find this a useful service. Price on application.

CURRENCIES

For the convenience of our overseas customers, payment by bank transfer is accepted in US Dollars or Euros as well as British Pounds. Please advise us of your preferred currency when placing your first order.

EMAIL BULLETIN

Our popular monthly email bulletin is issued to all stockists who would like to receive it. Typical content includes new product information, trade fair dates, details of ends-of-lines or promotions and general walking stick and Classic Canes news.

PRODUCT DESCRIPTIONS AND PHOTOGRAPHY

The Classic Canes CD of product and lifestyle photography is available to account-holders and is highly recommended for website, catalogue, advertising and public relations purposes. It also contains extended product descriptions, which elaborate upon the brief descriptions in our price list.

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MEDIA COVERAGE

We conduct an ongoing public relations campaign to ensure that Classic Canes receives regular mentions in the media, promoting awareness of our products and brand among the general public. Our profile is also raised by brand ambassadors such as disabled sportspeople.

ONLINE ORDERING

A convenient way to order is by logging onto our website www.classiccanes.co.uk where each product is shown with a clear photograph, full product description and its current price. This facility is strictly for account holders only. Please contact us for a password if you would like to order through the website. It is especially recommended for retailers who like to order out of business hours or whose knowledge of English is limited.

PRODUCT DESCRIPTIONS AND PHOTOGRAPHY

The Classic Canes CD of product and lifestyle photography is available to account-holders and is highly recommended for website, catalogue, advertising and public relations purposes. It also contains extended product descriptions, which elaborate upon the brief descriptions in our price list.

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REFERENCES AND WEBSITE LINKS

We receive many enquiries from the public and we refer these to the nearest or most appropriate stockist. We provide links from the ‘Stockists’ page of our website to all account holders who offer a good, representative selection of our products on their websites.

REGULAR CONTACT

Our sales team contact all account holders on a regular basis to ensure all is well and discuss stock replenishment requirements when appropriate.
How to order
Please quote our product code numbers and the quantity required of each item.

Telephone: +44 (0)1460 75666
Fax: +44 (0)1460 75622

How to measure a person for a walking stick

Physiotherapists recommend the following method of measuring the correct height for a walking stick. The walking stick user should stand upright, in the type of shoes they usually wear, with their arms hanging naturally by their sides. Another person should turn the walking stick upside down, so that the handle is resting on the floor. Positioning the stick next to the user, make a small mark on the shaft of the stick directly above the user’s weight. Marking the stick in this way makes it easier to handle. Using a small saw, cut the stick at this point. Remove the rubber ferrule from the discarded section and fit it to the stick. Please note that this information is a guide only. A doctor or physiotherapist should consult specific medical advice in this instance.

We recommend that retailers visit our stand at the following trade fairs each year: Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire Derbyshire 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We are delighted to have worked with the National Gallery in London to produce this new range of walking sticks and folding canes, based on paintings by van Gogh, Bosschaert and Stubbs.
National Gallery sticks and folding canes

Vincent van Gogh, 1853-1890
Sunflowers (detail), 1888
© The National Gallery, London

Antler crown handle on blackthorn, stout

Chestnut shepherd’s crook with carved spirals

Black trekking pole with shock absorber

Chesnut hiking staffs with carved motifs

Ambrosius Bosschaert the Elder, 1573-1621
A Still Life of Flowers in a Wan-Li Vase (detail), 1609-1610
© The National Gallery, London

Staghorn hazel thumbstick, two section

Staghorn hazel thumbstick, three section

George Stubbs, 1724-1806
Whistlejacket (detail), about 1762
© The National Gallery, London
<table>
<thead>
<tr>
<th>Product Description</th>
<th>Image 1</th>
<th>Image 2</th>
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<td>Ladies beech derby cane with carved cat motif</td>
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<td><img src="example5.png" alt="Image" /></td>
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<tr>
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Folding orthopaedic cane, brown abstract

Folding handbag cane with crystal collar

Elite folding cane, harvest festival

4685L 4685R

Rubber ferrule to fit seat sticks 3710BN, 3710BK, 3711, 3712 and 3715

Classic Canes black drawstring walking stick pouch

3537

Black beech fit-up

Classic Canes limited, Warren House, Hinton St. George, Crewkerne, Somerset TA17 8TQ, England

www.classiccanes.co.uk

Black beech fit-up

Rubber ferrule to fit seat sticks 3710BN, 3710BK, 3711, 3712 and 3715

LED lamp attachment

Dropmenot wall-mounted cane holder

Bendy Bottom flexible ferrule

Quadpod rubber ferrule

Tripod rubber ferrule

5300

5305

J16/J19/J22

Q16/Q19

T16/T19

4829

4101

3716

5305

4010